

Member/Operation Marketing Meeting  
February 14, 2018  
NRRRA Office, 2101 Dover Road, Epsom, NH

Notes

**In Attendance:** Tim Amabile, Meredith, NH; Joan Cudworth, Hollis, NH; David Bowles, Canterbury, NH; Barry Weeks, Meredith, NH; Reggie Roy, Andover, NH; David Hartman, Warner, NH; Dale Sargent, Meredith, NH; Jim Solinas, Brookline, NH; Gerry Cornett, New Boston, NH; Peter Lemay, Brookline, NH; Dennis Patnoe, Lancaster, NH; Brian Barry, Franklin, NH; Mike Amero, Franklin, NH; Lisa Stevens, B CEP; Sally Hyland, Nashua, NH; Toby VanAken, Lee, NH; Melanie Doiron, NHDES; Mike Walton, Goffstown, NH; Steve Wheeler, Salisbury, NH; Walter Scott Jr, Salisbury, NH; Chuck Witcher, Candia, NH; Russ Dann, Candia, NH; Steve Dumas, Merrimack, NH; Roger Rice, Dunbarton, NH; Jim Tessier, Elliot, ME; Fred Garofalo, Lisbon, NH; Tim Allen, Warner, NH.

**NRRRA:** Mike Durfor, Bonnie Bethune, Marilyn Weir, Ryan Stewart and Stacey Morrison

Joan Cudworth called the meeting to order at 9:05 a.m.

- I. **Introductions-** Group introductions were made.
- II. **Approval of Previous Meeting Notes** – Roger Rice made a motion to accept the notes from the January 10, 2018 meeting as written. It was noted that Tim Allen from Warner, NH was, in fact, present at that meeting but not listed in the notes. Dennis Patnoe seconded the motion to approve the notes with that notation, the motion was passed unanimously.
- III. **Market Update-**Bonnie began the market update by letting everyone know that both OCC & Mixed Paper (MP) went down a little on the most recent PPI/Yellow Sheet. Currently, it is costing most of our members upwards of \$50 to ship out their mixed paper. MP is not moving and the current market is very similar to the 2008 Fiber Market. The more recent market is a direct result of the ban in China. Bonnie went on to say that we don't want to discourage the residents from recycling yet there is no market or anywhere to put the materials. Fibers are truly a very challenging market at the time being and may continue to be that way for up to a year. Good, clean product is your very best chance at moving the material. Some smaller countries may take it but they won't be able to keep up with the volume at this rate and will soon become overloaded as well. Marilyn added that we can still move mixed paper at "less than trash" cost but it may take a while to do so. The more lead time we can get, the better. Mike explained that towns with contracts are in the best marketing position. OCC is down a total of \$75 since August. The plastics market has not moved much in the way of pricing as overall, it's down only about \$.015/lb. Contrary to popular belief, Rigid Plastics can be moved and we do have a vendor interested in purchasing it so members we encouraged to call us for specs. Single Stream pricing is also up, non-contract rates can be as high as \$125, a little lower if it does not have glass in it. MSW is up as well. Contract rates are lower. A lot of the MSW companies are not offering long terms, nothing longer than a year, due to landfill capacities & burn plant closings. Scrap Metal pricing came down a little late last month but hasn't moved since. Bonnie explained that ERRCO, our C&D Vendor would be implementing a price increase based on sheet rock contamination. Mike told members that Strategic Materials in MA. is no longer taking colored/glass leaving a lot of MA. towns in a lurch with

nowhere to send their glass. NRRRA is working with these towns to get them assistance through our PGA program.

- IV. **Trucking** - Marilyn explained that trucking has been challenging as of late to say the least. NRRRA is now working with several new haulers to assist us through these challenging times. Now when member's call for "spot load" pricing, we not only bid out the material but the hauling as well. It takes a little longer to set up but is typically worth it.
- V. **MSW Tsunami** – Between the ban in China, the increase in Single Stream costs there is too much trash and not enough room to put it. Members were encouraged to budget accordingly and plan for increases.
- VI. **Deposit Bottles-Vermont** – Members were reminded that NH containers, purchased here in NH, cannot be taken to VT for redemption.
- VII. **E-Cigarettes/Battery Powered** – Call2Recycle will not take the lithium batteries and the filters have nicotine residue. As a result, Commercial businesses must dispose of them via HHW but homeowners can throw them in MSW.
- VIII. **Conference, Recycling Rules** – Workshops are lined up and the registration brochure will soon be available
- IX. **NHtB** – Stacey reviewed the signs that are currently in stock as part of the NHtB free sign program she also announced the date for the next NHtB Board Meeting (May 22) and asked that anyone wishing to submit a grant request, do it prior to 5/5/18.
- X. **School CLUB Update** - As time was running short, Mike gave a brief overview of what Sarah and Gwen have been up to relative to the School CLUB and the USDA Town and Gown grant work.
- XI. **Other Business** – There was a very brief discussion regarding composting. Gerry Cornett announced that New Boston is starting a Volunteer Composting program as volunteer programs seem to be more successful. Jim Tessier added that Eliot, ME has had a food waste program for 2 years and it's been quite successful with 72 tons/yr of compost being removed from MSW, that's more than 30% of MSW! Sally Hyland/Nashua, brought some of the recycling calendar posters that are designed and created by the Nashua students to hand out to fellow NRRRA Members.

Roger Rice made a motion to adjourn the meeting at 10:34, Dennis Patnoe seconded. Meeting adjourned. Next MOM Meeting will be on Wednesday, March 14, 2018 at 9:00 AM