

Member/Operation Marketing Meeting
November 15, 2017
NRRRA Office, 2101 Dover Road, Epsom, NH

Notes

In Attendance: Jim Jennison, Lempster; Paul Colburn, Walpole; Patrick Bowne, Dunbarton; Melanie Doiron, NHDES; Roger Rice, Dunbarton (ret.); Joan Cudworth, Hollis; Toby VanAken, Lee; Jim Solinas, Brookline; David Hartman, Warner; Steve Doumas, Merrimack; Kevin Duval, Tilton; Benjamin Knapp, Weare; Matt McClain, Weare; Chuck Whitcher, Candia.

NRRRA: Mike Durfor, Bonnie Bethune, Marilyn Weir and Stacey Morrison

Joan Cudworth called the meeting to order at 9:05 a.m.

- I. **Introductions-** Group introductions were made.
- II. **Approval of Previous Meeting Notes** – Roger Rice made a motion to accept the notes from the October 11, 2017 meeting as written. Paul Colburn seconded the motion, the motion was passed unanimously.
- III. **Vendor Spotlight** – Todd Ellis of Call2Recycle gave a presentation on lithium based batteries and how to manage/collect them. He also announced that as of 12/1/17, any site using the Call2Recycle Battery Collection Program MUST have at least one person on site who has taken the on-line training course, this is mandatory.
- IV. **Market Update**-Mike Durfor gave the Market and began by stating that there were not a lot of changes this month after last month's huge hit. The fiber market is still in bad shape but the numbers have not changed since last month. Single Stream pricing has had a big change due to the drop in the fiber market so that many Towns have gone from making revenue from their single stream to now getting charged for it. There have been no changes in Scrap Metal or aluminum can pricing.
- V. **NRRRA Conference** - Mike reminded everyone that this year's 37th Annual NRRRA Conference would be on May 21 & 22 at the Radisson in Manchester. We have confirmed Ben Harvey of EL Harvey and Sons as our Keynote speaker and are in the processes of lining up some great workshops.
- VI. **NRRRA Restructuring** – Mike explained that in a continuing effort to improve customer service and productivity, we have done some restructuring within the confines of the NRRRA staff. Member Services (Bonnie & Marilyn) will be doing more "high level" functions such as contracts and marketing while Ryan Stewart, formerly a finance assistant, has been trained and will be taking on our logistics position: he- along with help from our Admin. department- will be booking all straightforward loads as well as following up on them. Members were urged to be sure to send all requests for pick-ups/loads to our info@nrra.net email address or to call and speak directly to Ryan.
- VII. **NHtB** – As the meeting was beginning to run a little behind, Stacey quickly listed of some signs orders that were available for pick up while reminding Members that as of 11/1/17, the new NHtB Fiscal year had begun so that everyone now has their full allotment of 60 sign points.
- VIII. **School CLUB Update** - Mike told members that Gwen and Sarah would be very busy in the coming year working on the new Town and Gown Grant. Within the coming weeks the CLUB would be focused

on Indoor Air Quality and Green Cleaning training that we could add to our list of school workshops/technical trainings as part of this new grant.

- IX. **Other Business** – Jim Solinas stated that Clean Harbors is now charging for (oil) pickups and wanted to know if anyone else has run into this? Jim Jennison replied that they were paying but got a Used Oil Grant from NHDES for a used oil burner which they now use to heat the town garage. Marilyn reminded Members that NRRRA can help organizing HHW pickups and events. Mike announced that there has been an increase in hauling fees lately due to recent weather events, Holidays etc. Marilyn explained that she had a plastics load that the haul fees increased from \$1600 up to \$2500 over the course of a week. A local trucking agency has been able to quote using “intermodal” (rail) transport which is more cost effective but takes longer. Mike stressed the importance of contracts w/local landfills filling up and closing, a contract can ensure that you have a place to send your material (MSW) at a locked in rate.

Jim Jennison made a motion to adjourn the meeting at 10:30, Roger Rice seconded. Meeting adjourned. Next MOM Meeting will be on Wednesday, January 10th, 2018 at 9:00 AM