

Municipalities continued from pg 5

- | | |
|-------------------|-------------------|
| Mason | Sandwich |
| Meredith | Seabrook |
| Merrimack | Sharon, VT |
| Middlebury, VT | Shelburne |
| Milford | Shoreham, VT |
| Milan | Springfield |
| Milton | Springfield, VT |
| Monroe | Stark |
| Mont Vernon | Starksboro, VT |
| Moretown, VT | Stewartstown |
| Moultonborough | Strafford |
| New Boston | Strafford, VT |
| New Durham | Stratford |
| New Hampton | Stratham |
| New Ipswich | Sugar Hill |
| New London | Sunapee |
| Newark, VT | Sutton |
| Newbury | Swanzy |
| Newmarket | Tamworth |
| Newport | Temple |
| Newton | Thetford, VT |
| North Berwick, ME | Thornton |
| North Hampton | Tilton |
| Northfield | Troy |
| Northumberland | Tuftsboro |
| Northwood | Unity |
| Nottingham | Vergennes, VT |
| Orford | Vershire, VT |
| Ossipee | Waitsfield, VT |
| Pelham | Wakefield |
| Pembroke | Walpole |
| Peterborough | Warner |
| Piermont | Warren |
| Pittsburg | Washington |
| Pittsfield | Waterford, VT |
| Plainfield | Waterville Valley |
| Plymouth | Weare |
| Plymouth, VT | Weathersfield |
| Pomfret, VT | Webster |
| Pownal, VT | Wellesley, MA |
| Randolph | Wentworth |
| Raymond | West Fairlee, VT |
| Reading, VT | West Windsor, VT |
| Rindge | Westminster, VT |
| Rockingham, VT | Whitefield |
| Rollinsford | Wilmot |
| Rumney | Wilton |
| Rye | Windham |
| Salisbury | Windsor, VT |
| Salisbury, CT | Wolfeboro |
| Sanbornton | Woodstock, VT |
| Sandown | |

* Municipalities are in NH unless otherwise noted.

The CLUB, a project of the NRRA, is designed to be a fun and innovative way to encourage students to recycle and provide direction with networking possibilities for school recycling programs. Following are 2007 highlights!



The CLUB got its own web address: www.schoolrecycling.net

The CLUB was pleased to announce "Team Earth" Awards – a program developed to recognize and reward CLUB members for the great work they are doing in the world of school recycling. The CLUB wanted an updated recycling awards program that appealed to all grades. More and more middle and high schools are recycling and we wanted to acknowledge their recycling accomplishments too.

"Team Earth" Awards has three levels of recognition: Bronze, Silver and Gold. The level of award is directly dependent on how proactive a school recycling club is – how many items it recycles; how actively it promotes its program; educating people on the importance of recycling, etc. For each recycling activity a club/group undertakes, it receives "Team Earth" points. It is through these points that a school can reach for the Gold, and receive the highest level of school recycling recognition awarded in the region.

Once a school fills out their first application with activities they have completed, the School CLUB will mail them a large, full-color Activity Chart with their first stickers. To the right, is an example of the Activity Chart, which they can display in their school.



The Recyclabulls, an environmentally educational musical, is another new exciting program the CLUB launched this year. The Play is a fun-filled musical adventure about *Reduce, Reuse, and Recycle* and it's designed to entertain Grades K-4. It was produced by the award-winning Winnepesaukee Playhouse (Bryan Halperin and David Polansky) and working together, with the NH Department of Environmental Services and the CLUB, will offer only 15 lucky schools the chance to see the performances in April of 2008. The Walker Fund of NH Charitable Foundation and Stonyfield Farm have graciously provided most of the funding. If selected, the schools will need to fund-raise a small portion themselves.

A direct and electronic mail campaign (to schools and Principals) took place during the month of October. We also announced the play in our October newsletter. So far, we have had 14 applications. The deadline for applications is November 21st. In December, we (The CLUB, NHDES & the Winnepesaukee Playhouse) are going to decide who the 15 lucky schools will be.



Speakers Program: The School Recycling CLUB is working with UNH Professor Jenna Jambeck and a group of UNH graduate students to put together presentations on the Benefits of School Recycling. These hour-long presentations can be geared toward Elementary, Middle or High School Students. They are designed to teach students, staff and administrators about school recycling and get them excited about implementing a program at their schools. The presentations will be given by UNH graduate students and can be done for a single class. There will be a small fee associated with getting a speaker to the school (to offset travel expenses). These presentations will be launched, and speakers will be available, starting on America Recycles Day (November 15th). So far we have signed up nine interested schools.

Helga Mispelblom-Beyer, School Recycling CLUB Coordinator



Since 1981 & First In-The-Nation

Your Non-Profit
Recycling Cooperative –
Working Together To
Keep Recycling Strong!

Board of Trustees

Richard L. Cooper, Jr., President
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David A. Krisch, Vice President
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Nashua, NH

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New Hampshire Hospital Association
Concord, NH

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Dept of Resource Economics
University of NH / Durham, NH

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Director Materials Management
Dartmouth College / Hanover, NH

John Hurd
Programs Director
Greater Upper Valley SWMD
North Hartland, VT

John Leigh
Mgr, Waste & Recycling Programs
Dartmouth-Hitchcock Medical Center
Lebanon, NH

Gordon Martin
Superintendent
Town of Wellesley RDF
Wellesley, MA

Dennis Patnoe
Transfer Station Supervisor
Town of Lancaster, NH

Patrick Pinkson-Burke
RCAP Solutions / Claremont, NH

Silke Psula
Solid Waste Coordinator
Public Works / Portsmouth, NH

James Tessier
Recycling Committee / Eliot, ME

Duncan P. Watson
Asst. Dir Public Works/
Solid Waste Manager
City of Keene, NH

Don Maurer / Ex-Officio
Supervisor
NH Dept. of Environmental Services
Concord, NH

From Your

BOARD OF TRUSTEES PRESIDENT



Throughout the history of our Association, we have always embraced change and growth – change in office location; in the member services we offer; in our industry; in regulation of our industry; in the leadership and staff of the Association itself.

Well, this past year we may have broken a record with changes happening in almost every one of these areas. It has been exciting, amazing, harrowing, challenging, and ultimately rewarding all at the same time.

Our *very* busy year of change included:

- Settling in to our new home.
- A challenged and re-invigorated Board as the result of decisions regarding New Frontier Industries and the announcement of our Executive Director, Liz Bedard's, resignation on February 2, 2007.
- A dynamic and successful Special Member meeting in February.
- A terrific 26th Annual Conference in June.
- The replacement of our good friend Gordon McCown, who moved on to Advanced Recycling in July, by Marilyn Weir as a member service person in September.
- A grand annual Pignic in September with Gordon back to do the BBQ honors.
- And the search for a new Executive Director throughout the Spring and Summer culminating with Mr. Fuat Ari joining the Association on October 1st.

In spite of all the changes, the state of our Association has remained steadfast. Over this past year, our membership has once again increased and we have assisted our members in placing more than 67,991 tons of recycled material into various markets.

Our excellent staff is an amazing group of people. Their outstanding performance through all of our challenges and changes speaks highly of the metal of which they are forged.

The Board of Trustees has also worked well above the call of duty this year, once again, demonstrating their dedication to our Association. We, as members, are very fortunate to have such caring people willing to volunteer their time to assure the continuation of the NRRA.

It has been my honor and pleasure to work and serve with these loyal folks this past year. Thanks to you all for your tireless effort, it has made a difference.

Rick Cooper, President

Over 26 years ago, four New Hampshire municipalities joined forces to form the first-in-the-nation municipal recycling cooperative. The goals of the Co-op were to pool recyclable commodities in order to maximize pricing, provide educational and networking opportunities to members and to help communities stay on the cutting edge of the latest recycling trends. Having far surpassed those goals, the Co-op now serves over 375 municipal and business members throughout greater New England. Unlike traditional brokers, the Co-op does not charge a costly brokerage fee to members to market their recyclables but rather a minimum Co-op fee is collected to reinvest into recycling and solid waste services for members.

From

NEW FRONTIER INDUSTRIES, INC.
...a subsidiary of NRRA

'06-'07 MILESTONES

September 30th marked our fourth year of operation. The primary accomplishment of FY07 was securing annual contracts for the manufacture of FiberBlock, a new flooring product, totaling \$1.5 million a year and achieving commercial operation of the FiberBlock manufacturing line. FiberBlock has been sold by Kaswell Flooring Systems since 1995 and is used extensively in heavy manufacturing plants. The contract for FiberBlock was signed in February. Equipment was installed in April and we were able to successfully run the FiberBlock in August. First sales were delivered in August.



SALES - FY07 showed sales revenue totaling \$353,000 which was comparable to FY 2005 and less than FY 2006. During FY 2007, we spent five months installing new equipment and learning how to manufacture a new product line. This loss of production time is the primary reason for lower sales revenue. Most of the sales in 2007 were for sound wall. The major new EverQuiet account that we manufactured for in 2007 was the Illinois Tollway Authority. We also had sales in states as diverse as Florida, Texas and Colorado. While delivered sales were lower than last year, we are carrying forward orders totaling \$770,000. We also have proposals out that total an additional \$1.5 million in sales of sound barrier and \$1 million in FiberBlock.

STAFFING - We continue to use the services of Mike Samson as CEO and William Marcussen as COO. Both again deferred most of their wages during FY07. We have recently increased our production crew to ten workers and are running 24 hours a day, four days a week when in normal production.

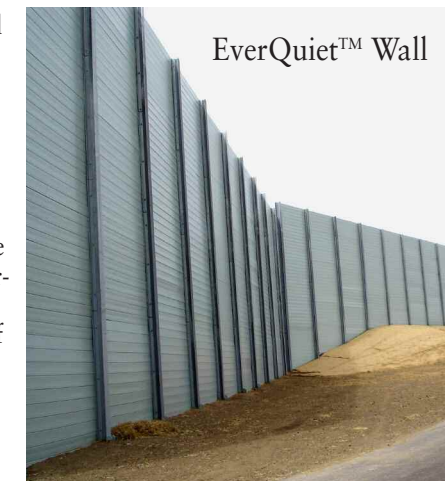
PLASTIC - This year we manufactured and sold products using 700,000 pounds of plastic. We have secured enough computer scrap for the near future and are now starting to take municipal plastic on a case by case basis. We have also increased the plastic from Whole Foods and several other commercial generators. FiberBlock will use about two million pounds of recycled carpet scrap and LDPE a year and we are exploring ways to capture part of that material from the northeast.

NFI is dedicated to using plastic, otherwise not recycled, in order to manufacture value added products.

BREAK EVEN - We did not reach break even this year due to the product transition and actually lost about \$350,000. With the orders we currently have and assuming our continuing ability to deliver products, we should be able to pay all current bills with sales revenue and start paying down our FY07 loss.

FY08 GOALS: Grow sales to \$1.5 million and start paying old short term payables.

Mike Samson, President



Municipal Members*

- | | |
|-----------------|----------------|
| CITIES | Durham |
| Berlin | Duxbury, MA |
| Claremont | Easton |
| Dover | Effingham |
| Franklin | Eliot, ME |
| Keene | Ellsworth |
| Lebanon | Enfield |
| Manchester | Epping |
| Nashua | Epsom |
| Portsmouth | Errol |
| | Fairlee, VT |
| TOWNS | Farmington |
| Acworth | Fitzwilliam |
| Alexandria | Franconia |
| Allenstown | Franconia |
| Alstead | Freedom |
| Alton | Fremont |
| Amherst | Gilford |
| Andover | Gilmanton |
| Andover, VT | Goffstown |
| Antrim | Gorham |
| Ashby, MA | Goshen |
| Ashland | Grafton |
| Athens, VT | Grafton, VT |
| Atkinson | Grantham |
| Baltimore, VT | Greenfield |
| Barnstead | Greenland |
| Bartlett | Greenville |
| Bedford | Groton |
| Bennington | Hampstead |
| Bethlehem | Hampton |
| Boscawen | Hampton Falls |
| Bow | Hancock |
| Bradford | Hanover |
| Brentwood | Harrisville |
| Bridgewater | Hartland, VT |
| Bridgewater, VT | Henniker |
| Bridport, VT | Hill |
| Bristol | Hillsborough |
| Brookline | Hinsdale |
| Burke, VT | Holderness |
| Campton | Hollis |
| Canaan | Hooksett |
| Candia | Hopkinton |
| Canterbury | Irassburg, VT |
| Carroll | Jackson |
| Cavendish, VT | Jaffrey |
| Center Harbor | Jefferson |
| Charlestown | Lancaster |
| Chester | Landaff |
| Chester, VT | Langdon |
| Chesterfield | Lee |
| Chichester | Lempster |
| Clarksville | Lincoln |
| Colebrook | Lincoln, VT |
| Columbia | Lisbon |
| Cornish | Litchfield, CT |
| Croydon | Litchfield |
| Dalton | Littleton |
| Danbury | Loudon |
| Deerfield | Ludlow, VT |
| Deering | Lyman |
| Derry | Lyme |
| Dorchester | Lyndeborough |
| Dublin | Madbury |
| Dummer | Madison |
| Dunbarton | Marlborough |

Continued next page

Business Members continued from pg 3

Thurston's Marina
Trexler's Marina
United Sign Associates
Waste Management Inc.
Watts Regulator
West Alton Marina
Whole Foods Market
Wildwood Reload
Windfield Alloy, Inc.
Winnisquam Marine, Inc.

Non-Profits & Government Agencies

Appalachian Mountain Club
Association of VT Recyclers
Boston Public Schools
Business & Industry Assoc. of NH
Camp Winaukee
Central NH Regional Planning Commission
Cheshire Medical Center
Dartmouth College
Dartmouth Hitchcock Medical Center
Goodwill Industries of NNE
International Charter School
Keene State College
Londonderry School District
MA Dept. of
Environmental Protection
Massachusetts Institute of Technology
MA Port Authority
MA Water Resources Authority
MassRecycle
Medford (MA) Public Works
Merrimack County Facility
Merrimack County Farm
Nashua Regional
Planning Commission
NH Correctional Industries
NH Dept. of Environmental Services
NH Dept. of Transportation
NH Div. of Parks & Recreation
NH Food Bank
Northeast Recycling Council
Phillips Exeter Academy
Plymouth State College
RCAP Solutions
RI Resource Recovery
Southern NH University
Steel Recycling Institute
Stonehill College
Tobey School
UMASS Amherst
University of Vermont
Upper CT Valley Hospital
VT Agency of Natural Resources
Vermont Food Bank
Windsor Good News Electronics
Woods Hole Oceanographic
Woodsville Elementary School

Solid Waste Districts

Addison County SWMD
Androscoggin Valley RRDD
BCEP SWD
Coos County Recycling
Greater Upper Valley SWMD
Mad River SW Alliance
Londonderry, VT Group
NH/VT SW Project
Pemi-Baker SWD
Souhegan Regional Landfill District
Wilton SWD

Highlights FROM ANOTHER SUCCESSFUL YEAR!

The Annual Compost Bin Sale ended in the Spring of 2007. The sale was a huge success with 2,300 Compost Bins and 730 Kitchen Pails sold. We are now winding up for the 2008 sale with mailings planned to go out by the end of December. The backyard compost bins will divert over 1 million pounds of food and yard waste from landfills and incinerators.

The 26th Annual Conference & Expo, held in Nashua, NH, had more attendees than in years past, a sold out exhibit Hall, and ongoing Partnerships with SWANA and MassRecycle. The ever popular Silent Auction provided great entertainment and, as a fund-raiser, brought in just over \$3,300.00. This income will help support some of NRRA's "extra" programs such as the School Recycling CLUB. An **Environmental Stewardship Award** was presented to the NRRA by Marissa Frischetti of Veolia ES Technical Solutions. "NRRA was selected because of its mission to the environment through waste reduction, recycling and education." Ms. Frischetti went on to say, "The NRRA provides the highest environmental and ethical standards for outsourcing recyclables, with expert technical assistance and great purchasing power for its more than 375 members."

Thanks again to our sponsors, exhibitors and donors for their monetary support. The Co-op produces this conference every year in hopes of prompting regional discussion, promoting new products and services, and providing a dynamic venue to encourage the renewal of energies and dedication to recycling. We hope, once again, we've accomplished this goal. Innovative new plans are already in the works for the 2008 Conference & Expo.

Our Annual PigNig held in September, was blessed with a sunny yet somewhat blustery day. Gordon "the grill master" McCown graciously returned to prepare an amazing Bar-B-Que. We had a great turnout and Fuat was able to *meet and greet* with some of the members for the first time. Your Co-op staff would also like to thank its membership for bringing food items to donate. We were able to give 10+ bags of groceries to the local food pantry.

The USDA's Rural Development Grant was awarded to the Co-op again for the 4th year. The funding was received to help small, rural NH communities manage their solid waste. This income has enabled us to continue providing Member Service Manuals, Technical Assistance and Site Visits. This USDA grant also supports the School Recycling CLUB which includes the production of their *CLUB Quarterly* Newsletter and website.

NRRA's Fall Bus Tour left on Oct. 10th with forty Co-op members and the NRRA staff on board. The Bus took us to see ERRCO in Portsmouth, NH, Waste Management in Rochester, NH and Schnitzer N.E. in Everett, MA. Thanks again to each of these NRRA vendors for hosting our energetic group. For our 2008 Bus Tour, we hope to visit a few of our Members' facilities.

About A NEW RELATIONSHIP

In August 2006, NRRA became administrators for all the great NH the Beautiful programs.

New Hampshire the Beautiful, Inc., founded in 1983, is a private non-profit charitable trust. It is supported by the soft drink, malt beverage, and grocery industries of New Hampshire. NHtB offers municipal recycling grants and signs, anti-litter programs, and technical assistance to recycling programs.

During this past fiscal year, NH the Beautiful awarded \$31,767 in grant monies through their various programs. They expanded distribution for Recycling Bins and ClearStreams from only schools to now include towns, non-profits and businesses. NHtB distributed almost 5,000 bins, 162 ClearStreams and 1,000 ClearStream bags.

The Spring clean-up "Litter-Free" program distributed over 365 cases of blue bags to 43 towns/schools and four NH DOT districts. Awards were also given for participating in this program. Seven towns received 2 elm trees and twenty-two towns received 800 daffodil bulbs.

This new relationship is a good match for NRRA and its membership and has proven to be very successful.



From Your EXECUTIVE DIRECTOR



I started as your new Executive Director on October 1, 2007. I am very excited to be part of this great organization and its wonderful cause.

I am reassured to know I am working with a dedicated, passionate and caring staff. I also have an experienced and hands-on Board of Trustees to help make my transition smoother and our services to our members transparent. We are now fully staffed in our Member Services department as Marilyn Weir has joined us to fill Gordon's previous position. Very soon, we plan to add a new staff member to our administration department in order to consistently cover our very active phones.

As your new Executive Director, I have a great desire to advance our operation to a much higher level. As always, we will continue to be attentive to our member's wants, needs and concerns. We will work harder with our current vendors to make our partnerships stronger and financially sound for all parties involved. We will continue to serve our entire membership at the highest level of service possible.

On the educational front, we have recently partnered with UNH to do a series of presentations at regional schools. I am excited to report that we have more and more schools requesting this great resource but unfortunately, some of the schools are too far for the UNH speakers to travel. We would like to expand our geographical outreach and, if at all possible, we don't want to turn down any school. Therefore, we are exploring the possibility of also working with Plymouth State University and perhaps other colleges as well. As we all know, the value of grass roots education regarding our industry is invaluable to future generations.

We love our new building. It is spacious and provides your Co-op the ability to accommodate future growth. Having now already leased 3 *spaces* upstairs, we are almost at full capacity. As intended, this rental income is helping to offset our mortgage expense and we have one more space in the upstairs front corner of the building available for rent.

Because of you, our members, and according to our year end numbers we have just completed another successful year of extracting recyclable materials out of the waste stream and into the resource recovery marketplace. We now look forward to an even better year in 2008.

Sincerely,
Fuat Ari, Executive Director



www.nrra.net

Your Non-Profit
Recycling Cooperative -
Strength in Members!

NRRA Staff

(in alphabetical order)

Fuat Ari
Executive Director

Jan Carter
Office Manager

Adam Clark
Member Services/Operations

Paula J. Dow
Finance Manager

Bonnie M. Koch
Member Services Manager

Helga Mispelblom Beyer
School Recycling CLUB
Coordinator

Kristie Owens
Office Support/Graphic Design

Beverly Pfeifer
Accounts Manager

Linda Garland
Finance Assistant

Marilyn Weir
Member Services/Operations

Individual Co-op Members

John Albertini
Pentti J. Alto
Thomas E. Armstrong
Dorothy Berthiaume
Sharon Byrne-Kishida
Catharine Capek
Nancy Christie
Jeanne Compitello
Irene Congdon
Tony DeFelice
Mary Delahanty
Mark Draper
Peg Hall
Nancy Hawksley
Marcie Hornick
Mitch Kessler
Kim Kiaunis
Ronald B. Laurence, P.E.
Susy Mansfield
Steve Marble

Members continued page 2

Thanks Again To Our 2007 Conference Sponsors!

Advanced Recycling -Schnitzer Northeast
BDS Waste Disposal, Inc
Casella Waste Systems, Inc.
Empire Recycling^{LLC}
Environmental Marketing Group, Inc.
ERRCO
Interstate Refrigerant Recovery, Inc.
Maguire Equipment, Inc.

North Shore Recycled Fibers
Northstar Recycling Group
Office Paper Recovery Systems, Inc.
Resource Recycling Magazine
RMG Enterprise, Inc.
Scotia Recycling LTD
Veolia ES Technical Solutions^{LLC}
Waste Management, Inc.

Individual Members con't from page 1

Gregory J. McVeigh
Robert Nugent
John Phetteplace
James R. Preshler
Kit Reno
Jessica Schreppel
Rebecca Secrest
Marghie Seymour
Natalie Starr
Brooke Stones
Thomas L. Sweeney
Rosemary Weisner
Beth Young

BUSINESS MEMBERS

Acrylic Designs
Advanced Recycling, Inc.
Advanced Wire Solutions & Equipment
Aggregate Recycling Corp.
Alva Waste Services, LLC
American Chemistry Council/NY
American Chemistry Council/VA
American Computer Expeditors/IT Expeditors
Amoskeag Beverages, Inc.
Anheuser-Busch, Inc.
Anheuser-Busch Recycling Corp.
Annalee Dolls
Antioch New England Institute
Associated Grocers of New England, Inc.
BDS Waste Disposal
Bestway
BFI Hooksett, NH
Bond Auto Parts
Casella Waste Systems, Inc.
CDHM Advertising
Channel Marine
Churchill's Garden Center
Covanta SEMASS
CPRC Group, LLC
Creative Paper, Inc.
Crotched Mtn Rehabilitation Ctr.
Dave's Motorboat Shoppe, LLC E.L.
Harvey & Sons, Inc.
Eastern Logging, Inc.
Elektrisola, Inc.
Empire Recycling
Erie Scientific Company
Felton Brush, Inc.
Forest Fibers, Inc.
Glendale Marine
Goodhue & Hawkins Navy Yard
Grappone Auto Junction
Green Mountain Furniture
Green's Marine
Hampton River Marina
Harding Metals, Inc.
Insulectro
Irwin Corp. - dba Irwin Marine
JA Simpson, Inc.
J.K. Lynch Disposal, Inc.
Jones Lane LaSalle
J. P. Routhier & Sons, Inc.
Lakeport Landing Marina
Meredith Marina
Millipore Corporation
Monadnock Disposal Service Inc.
Morgan Press, Inc.
New England Quality Service, Inc.
New Frontier Industries, Inc.
New Hampshire Auto Dealers Association

Continued page 3

Your

TREASURER'S REPORT

In order to accommodate the many necessary transitions which occurred in FY06/07, your Co-op worked even harder *for you* to end the year on a positive note – **realizing yet another surplus**. Of this \$72,940, the NRRA Board of Trustees voted to carry \$45,930 forward for operational expenses in FY07/08. The remaining balance will assist us in meeting cash flow requirements in the upcoming months.

Your Co-op staff has just completed their first full year in the new office space. Next year we plan to create a Capital Reserve Fund for long-term building maintenance and upkeep expenses. The NRRA remains in a strong financial position, and we look forward to another successful year.

Respectfully submitted,
Paula J. Dow, NRRA Finance Manager

REVENUES		% of Budget
Carry over Funds from Prior FY	\$91,927.00	10.6%
Membership Dues	\$72,495.00	8.4%
Conference	\$85,614.00	9.9%
Consulting/Contracts	\$45,600.00	5.3%
Compost Bin Sale	\$84,854.00	9.8%
Rural Development Grant	\$70,000.00	8.1%
Co-op Marketing Fees	\$365,985.00	42.4%
Interest Income	\$10,626.00	1.2%
Fundraising/Donations	\$4,825.00	0.6%
Lease Income	\$17,963.00	2.1%
Miscellaneous	\$1,191.00	0.1%
Grant Funds Carried to FY07/08	\$12,750.00	1.5%
Total Revenues	\$863,830.00	100.0%
OPERATING EXPENSES		% of Budget
Salaries/Fringe*	\$440,535.00	55.7%
Consulting Services	\$27,968.00	3.5%
Mortgage/Utilities	\$87,968.00	11.1%
Printing/Copying/Postage	\$15,332.00	1.9%
Accounting/Legal	\$16,336.00	2.1%
Supplies	\$6,887.00	0.9%
Publications/Dues/Fees	\$3,017.00	0.4%
Miscellaneous	\$2,502.00	0.3%
Travel	\$2,733.00	0.3%
Conference (Direct Expenses)	\$52,011.00	6.6%
Office Equipment (Expense)	\$5,616.00	0.7%
Insurance	\$7,886.00	1.0%
Advertising	\$2,036.00	0.3%
Compost Bin Sale (Direct Expenses)	\$67,340.00	8.5%
Building Expenses	\$8,200.00	1.0%
Property Taxes	\$8,426.00	1.1%
Building Improvements/ Capital Expense	\$23,347.00	3.0%
Grant Funds Carried to FY07/08	\$12,750.00	1.6%
Total Operating Expenses	\$790,890.00	100.0%
Net Surplus (loss)	\$72,940.00	

Please note: These are preaudited figures.
*Indirect program costs are included in Salaries/Fringe.

Your

MARKETING COMMITTEE REPORT

It is said that opportunities often come along - cleverly disguised as challenges. This past year has been one of opportunities. It has brought both changes, and progress.

Our Marketing Committee remains strong – continuing its work of being the conduit between our Members and Staff. Attendance remains strong and committed; ideas, input and feedback abound; and the Committee looks forward to continued growth – responsive to the changing needs of our membership.

The Committee would like to extend its thanks to our dedicated Staff whose superlative efforts during periods of limited staffing kept our level of customer service at a commendable level.

This past year has proven the importance of strong and committed membership activity, and if you are not involved in our marketing activities, this might be the year in which you would like to join our group. If you are unable to attend, please share your input with a committee member or with Staff. Your input is both welcome and necessary.

Respectfully submitted, Dave Krisch, Chair

Our Cooperative Purchasing Program is still going strong with our “Strength in Members” purchasing power. We buy in bulk and/or have established special rates with our suppliers so you, our member, can benefit from the cost savings. All of the following products and services can be acquired at a much better price than on the open retail market. Compost Bins, Baling Wire, Equipment Repair/Maintenance, Gripples, Storage Containers, Gaylords, Recycling Containers, Storage Trailers and Work Gloves.

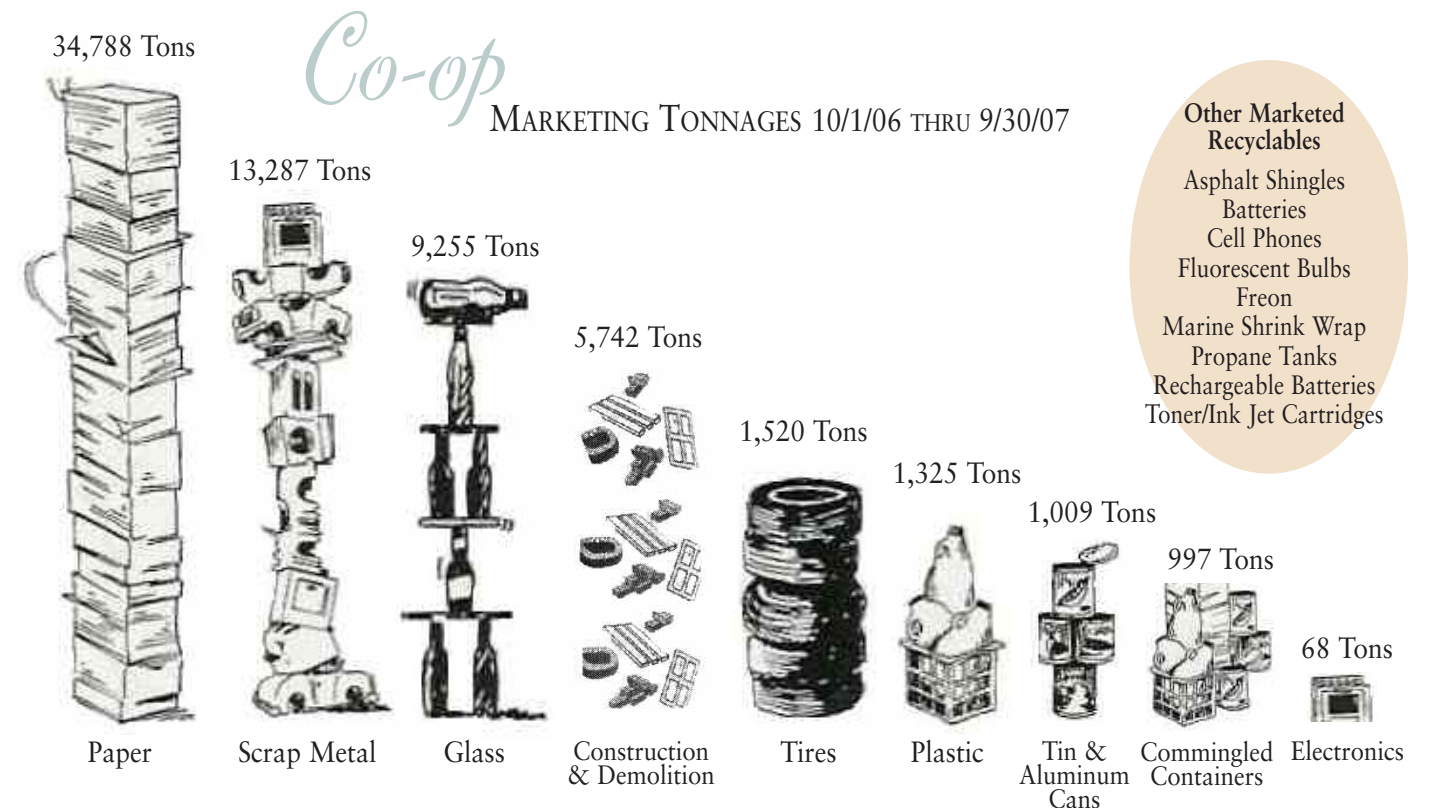
ALL Members Invited

The NRRA Marketing Committee meets on the 2nd Wednesday of every month (except June) from 9:30 to 11:00am at the Co-op office at 2101 Dover Road in Epsom, NH.

Business Members continued from pg 2

NH Marine Trade Association
North Conway Incinerator Service, Inc.
North Shore Recycled Fibers
Northstar Pulp & Paper, Inc.
Office Paper Recovery Systems, Inc.
Osram Sylvania Products, Inc. - Hillsboro
Ossipee Lake Marina
Outdoor World
Page Street Leasing
Pilgrim Foods, div. Old Dutch Mustard Company, Inc.
Plastics Forming Enterprises
Prinoth LLC
Recycling Mechanical of NE
Rehrig penn Logistics
Resource Recycling
Riveredge Marina
RMG Enterprise
Rochester Shoe Tree Company
Rockingham Boat Repair & Sales, Inc.
RST Monitor Recycling, LLC/RST Recycling Co., Inc.
Sapphire Hill, Inc.
Sea View Technologies, Inc.
Senecal Beverages
Shep Browns Boat Basin
Silver Sands Marina, Inc.
Stonyfield Farm
TAM, Inc.
Tetra Pak, Inc.
The Keeney Manufacturing Co.
Thomas Hodgson & Sons, Inc.

Continued page 4



In Fiscal Year 2006/2007 the Co-op assisted its Members in recycling over 67,991 Tons!